



Confidential and Proprietary: For Internal and Customer Use Only

Offshore Corporate Partner Alliance Program

2007
Submitted by south-it

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● Summary

SOUTH-IT is a excellent company in china which is good in programming with PHP , ASP,ASP.NET.our strength is low price and excellent quality. we want to have a long term partnership with the Firms in USA and euro which are good in design and market Then we can work together to develop USA and euro market, it will bring both of us more profit.

● ABOUT US

SOUTH-IT, an website development company in china which has 50 employees, is a source for innovative, success-driven website solutions for those companies wishing to improve their Return on Investment using website design, website application programming development, and website & email hosting. SOUTH-IT, combines technology and business savvy to provide complete end to end enterprise website solutions. Using our proprietary software solutions as well as the latest technologies and techniques, we translate the needs of your business into viable web-based applications. The end result is a system that acts as a resource in significantly reducing the time taken to do everyday business activities as well as saving you money and potentially making you money in the process. Our time and efforts are not focused on trying to sell you something that you don't need; instead, we are focused on providing you with the solution that is unique to your business needs.

● the partner we are seeking

Our Development Partners are businesses from various industries that would like SOUTH-IT to act as their Web Development Partner. They rely on SOUTH-IT to work with them to complete web-based projects for their clients such as websites, web-based business systems and online marketing solutions. Here is a list of some of the businesses that would benefit from a Development Partnership with SOUTH-IT:

- **Graphic Design Studios:** You may be an expert at designing printed marketing material but don't have the skills or resources to effectively construct websites and database driven web-based systems. That's where we come in. We can give you the appropriate guidelines for designing the websites interface and you can then get SOUTH-IT to build and host the website.

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- **Marketing Companies & Advertising Agencies:** Your clients marketing or advertising campaign may involve the creation of a website and implementation of an online marketing strategy to support the campaign. SOUTH-IT could be commissioned to work together with your Creative Directors to design and develop a website based on the supplied requirements and parameters. We could then arrange the hosting of the website and implement a measurable, results-driven online marketing strategy involving anything from Email Newsletters and Banner Advertising Systems through to Online Surveys and SMS Promotional Campaigns.
- **Web Developers:** Even though your core business is developing websites you may find that certain projects fall outside your company's capabilities or skill set. SOUTH-IT can assist you in any type of web-based project; whether it is a database-driven product catalogue, fully integrated intranet/extranet or even a multimedia portal. We have an extensive network of designers, programmers, developers, consultants and online marketers that can solve any online problem you may be having. We also have years of experience under our belt to ensure that the optimum solution is delivered every time.
- **Photographers & Photography Studios:** As part of a photo-shoot, you may wish to offer your clients an online resource for viewing or promoting the job. Having SOUTH-IT develop a website for your client will help to cement your business relationship. Giving you the tools to update and maintain their website will ensure that they don't go anywhere else for their photography work.
- **Video Production Houses:** Next time you produce a corporate training video why not complement it with a web-based interface. You may even wish to produce a CD or DVD which references your client's website. KDG can work with your company to develop a self-manageable website solution of the highest quality.

● Our services and rate

SOUTH-IT SERVICES AND RATE		
Name and description	level of the skill	rate per hour
● Website Programming Services		
Php	high-level	8.5dollar

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Asp	high-level	8 dollar
Asp.net	high-level	12 dollar
Java	high-level	15 dollar
JavaScript	high-level	8 dollar
HTML	high-level	8 dollar
NOTE:we can use these language to develop forum , E-Commerce website and portal website.		
● Database technology		
Access	high-level	5dollar
MySQL	high-level	5dollar
MSSQL	high-level	5dollar
ORACLE	high-level	5dollar
● Flash services		
Flash As programming	high-level	8.5dollar
Flash Animation Design	high-level	12 dollar
● E-CommerceServices		
shopping cart and online payment	high-level	10 dollar
● Website Maintenance services		
Content editing	high-level	5dollar
Design change	high-level	5dollar
Programming change	high-level	5dollar
● search engine optimization (SEO)service		
SEO	middle-level	5dollar
● Website Design Services		
Web Photography	middle-level	8 dollar
Interactive web design	middle-level	8 dollar
Ecommerce web design	middle-level	8 dollar
● GRAPHIC DESIGN SERVICE		
Business CD Cards	middle-level	8 dollar
Brochure design	middle-level	8 dollar
Packaging design	middle-level	8 dollar
Logo design corporate identity	middle-level	8 dollar
Packaging design	middle-level	8 dollar

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Web Photography	middle-level	8 dollar	

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● we have an interesting partnership plan.

This is targeted at Marketing Firms or Individuals across the globe, who are interested to use our diversely skilled resources to help their business grow.

Partners work with us and serve to:

- Market and sell our Web design and development services to their local clients.
- Generate leads and capture orders

The partnership is symbiotic, helping both parties to develop and prosper.

We take care of the Technical aspect of the projects. You are concerned with the Marketing.

Our highly skilled and experienced team members help to deliver you complete web development.

Stringent quality measures ensure the sound technique and international levels of our work.

See our wide portfolio to believe our competency.

● Our Partner Benefits

- You earn Commission on each project value at a pre-agreed rate or in other way that you can accept

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- You get to use our name and website as the main marketing material
- We provide you with the artwork of additional promotional materials, if requested
- We provide you with a complete Technical analysis of a project along with time and price estimates
- We are open to direct communication with the client during the development phase
- We will provide complete offshore production support, including infrastructure, project management, creative direction, designing, programming, using our FTP server for file transfer etc.

● e-commerce website case

Php e-commerce website

<http://www.abchk.com>

<http://www.gazdesignworkshop.com>

<http://www.schbuy.com>

<http://www.a8.com>

<http://www.e-worldculture.com/>

<http://www.brandshk.com>

<http://www.coolest.com.hk/>

<http://www.y28shopping.com>

<http://www.evo88.com>

<http://www.circlenana.com>

<http://www.rctoysshop.com>

<http://www.rice-power.com/>

<http://www.retrofactory.com/>

<http://www.100bestshops.com>

asp e-commerce website

<http://www.giftland.com.hk>

<http://eshop.esdlife.com>

<http://www.godiva.com.hk>

<http://www.hschan.com.hk>

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<http://gameforfun.com>
<http://www.wos.com.hk>
<http://www.g2000shop.com/>
<http://www.uncompany.com>
<http://www.swindonbooks.com>
<http://www.ibnest.com/english/shopping.asp>

asp.net e-commerce website

<http://www.go4fiber.com/>
<http://www.intelapacstore.com>
<http://www.luckymodel.com/>
<http://www.bonjourhk.com/en/main.aspx>
<http://www.senhealth.com>
<https://www.bonaqua.com.hk>
<http://www.ifc.com.hk>
<http://www.jade-link.com/eshop/en/>
<http://www.you-print-online.com>
<http://www.4urpower.com/>

● forum website case

<http://www.uusz.net/>
<http://www.sfie.org.cn>
<http://wu-to.com>

● enterprise website case

<http://www.bozhiyuan.com>
<http://www.gz-hk.com/2007/>
<http://www.hkxst.com>
<http://www.anitabelle.com/>
<http://www.t-shirtcountdown.com>

- electron、IC

<http://www.szclou.com>
<http://www.xcarlink.net.cn/>
<http://www.atten.com.cn/>
<http://www.sz-future.net/>
<http://www.deepochina.com/>
<http://www.szjxj.com/>
<http://www.goldengroup.cn>

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<http://www.zfbattery.com/>
<http://www.sunlen.cn/>
<http://www.sztdwdf.com/>
<http://www.epasstech.com/>
<http://www.foundersz.com>
<http://www.cenda.com.cn>
<http://www.tm-ic.com/>
● jewellery、clothes
<http://www.aaiqi.com>
<http://www.chinabhd.com/>
<http://www.jingyongheng.com>
<http://www.szbt.com.cn>
<http://www.bozhiyuan.com>
<http://www.pukka.com.cn/>
<http://www.motherhood.com.cn/>
<http://www.sjono.com>
<http://www.jaspeer.com/>
<http://www.lanyunfuzhuang.com/>
<http://www.sudi.com.cn>
● tour、cabaret、entertainment
<http://www.wuzhouguesthouse.com>
<http://www.88832158.com/>
<http://www.gdly.cn/>
<http://www.huibaochuju.com/>
<http://www.greatwallhotel.com>
<http://www.happyvalley.com.cn/index.htm>
● exhibit、advertisement、press
<http://www.yzh.com.cn/>
<http://www.szcxd.com/>
<http://www.szchuangshi.com>
<http://www.fi-world.com>
<http://www.sz8848.cn>
<http://www.szjyuan.com.cn/>
<http://www.szpioneer.com/>
<http://www.szairport-ad.com>
<http://www.wanlico.cn/>
<http://www.sztcy.com/>

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- **finance、 investment**

<http://www.yzjy.net.cn/>

<http://www.ceiecsz.com.cn>

<http://www.rongchao.net>

<http://www.badachina.com>

<http://www.szse.cn/>

<http://www.gemdalepm.com>

<http://www.tonge-pm.com>

- **gift、 toy、 official bussiness**

<http://www.trustgift.com/>

<http://www.tengda-gifts.com>

<http://www.qinfengarts.com/>

<http://www.szzy8.com/>

<http://www.s-kwa.com/>

<http://www.yuxing609.com/>

<http://www.szhuisen.com.cn/>

<http://www.kpoffice.com/>

- **government、 law、 enterprise**

<http://www.jingtianlawfirm.com>

<http://www.nianyyclawyer.com/>

- **real estate 、 construction、 decorate**

<http://www.octproperties.com/>

<http://www.hfreal.com/>

<http://www.cohl.cn/>

<http://www.xinbotong.com.cn>

<http://www.szhaida.com/>

<http://www.jinwulai.com/>

<http://www.gonlon.net/>

<http://www.pengzhiyi.com/>

<http://www.conran.com.cn/>

<http://www.szlmzs.com/>

<http://www.szdczs.com/>

- **trade、 traffic**

<http://www.jet-prop.com/>

<http://www.szgda.com/>

<http://www.milegacoffee.com/>

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<http://www.yfhex.com/>

<http://www.szhy168.cn/>

<http://www.sccy.com.cn/>

- automobile、machine、fittings

<http://www.vizualogic.com.cn/>

<http://www.dd-group.cn/>

<http://www.zapworld.com.cn/>

<http://www.sy-auto.com>

<http://www.zqlease.com.cn/>

<http://www.wzlmotors.com>

<http://www.sztoyota.com/>

<http://www.qiwo.com.cn/qiwo/index.asp>

<http://www.chuanbeng.com/>

<http://www.dlongpack.com/>

<http://www.baisite-china.com>

<http://www.weihuangsz.com/>

- furniture

<http://www.901.net.cn/>

<http://www.fulaixuan-sz.com>

<http://www.ory.cn/Chinese/main/index.asp>

<http://www.zuoyou-sofa.com>

<http://www.changmaofurniture.com/>

<http://www.vekea.com>

<http://www.qt989.com>

<http://www.goldfine-furniture.com>

<http://www.greendeal.net/>

- medicine、health care、food

<http://www.szyst.com/>

<http://www.szagt.com>

<http://www.szmky.com>

<http://www.szleader.com.cn/>

<http://www.kcm.cn/>

<http://www.szlikang.com/>

<http://www.health-king.cn>

<http://www.szperfectfood.com>

<http://www.sisile.com>

<http://www.kaixinfood.com/>

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<http://www.kelakela.com>

<http://www.hctea.com/>

- video、media 、 art

<http://www.lxd-ad.com/>

<http://www.szdv.com/>

<http://www.moreline.com>

<http://www.gwjb.com/>

- education

<http://www.szzx.org.cn>

<http://www.szcec.com.cn/>

<http://www.szdhfu.cn/>

<http://www.sziit.com.cn/>

- business service

<http://www.qj888.com/>

<http://www.taidou.cn>

- chemistry、 energy sources

<http://www.pinefield.com/>

<http://www.szxingxi.com/>

<http://www.kingcom.com.cn/>

<http://www.guanc.com>

<http://www.szaolite.com/>

<http://www.szyxy.com/>

<http://www.newsun-sw.com/>

<http://www.ssps.com.cn>

<http://www.jerubber.com>

- hardware、 lamps and lanterns

<http://www.szycx.com>

<http://www.szhfd.com.cn/>

<http://www.tianlong168.com>

<http://www.szyisen.com>

<http://www.1999jhl.com>

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